



DIGICARE™

DIGISOL™

DIGILITE™

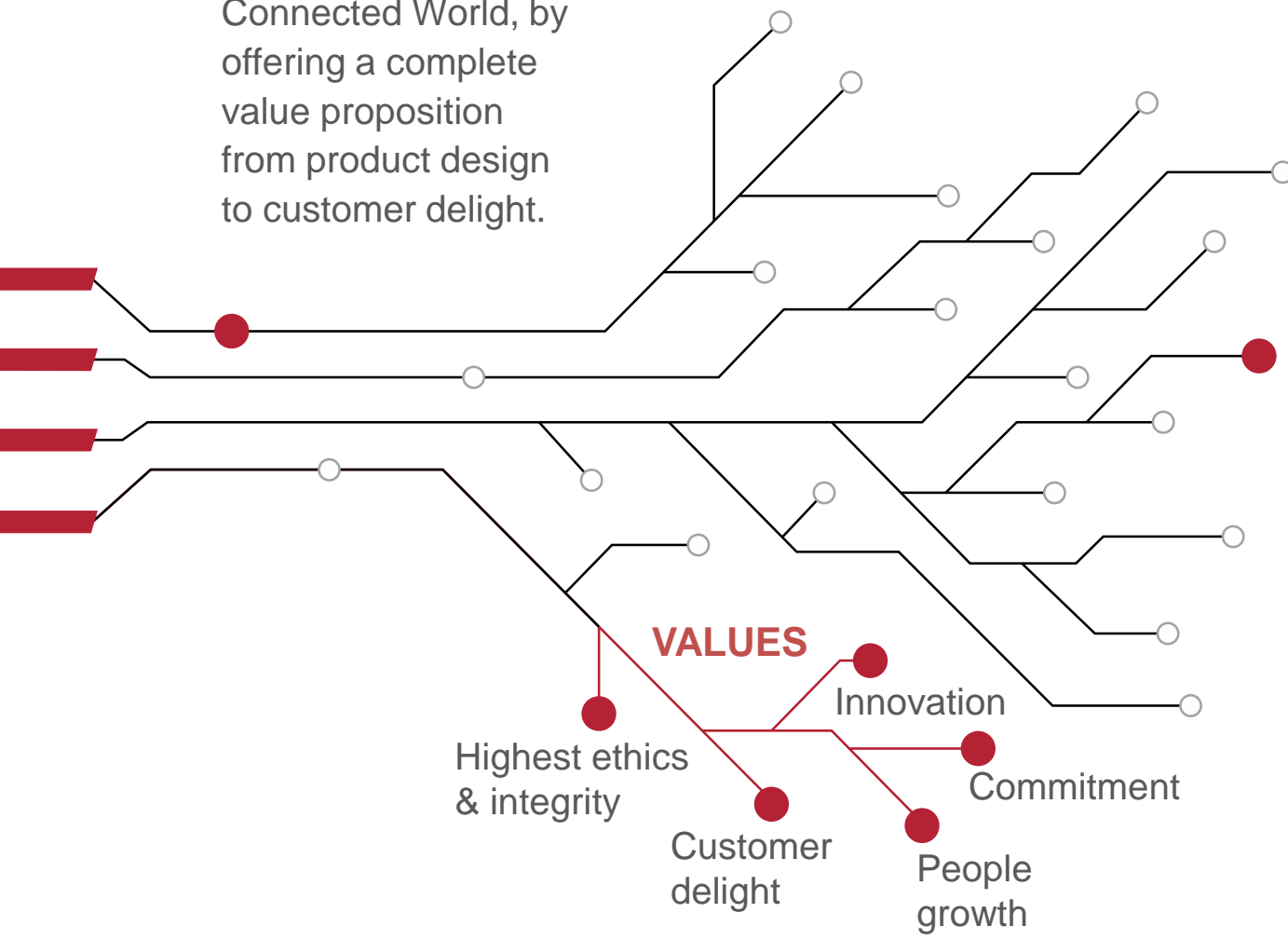


ABOUT US

- Smartlink Network Systems Ltd., is one of **India's leading networking companies**.
- **Integrated value proposition** that includes design and development, manufacturing, sales and marketing, and service and support.
- The Company has a **robust product portfolio** .
- **Nationwide reach** through its network of national and regional distributors , resellers and system integrators.

VISION

To be a leading player in the Digitally Connected World, by offering a complete value proposition from product design to customer delight.



VALUES

Highest ethics & integrity

Customer delight

Innovation

People growth

Commitment

MISSION

- To facilitate the individuals & business to grow through our best in class products and service offerings.
- To encompass technological foresight with focused leadership.
- To create a trustworthy environment by keeping transparency with internal and external stakeholders.

Our Management Team



Mr. K.R. Naik
Executive Chairman



Ms. Arati Naik
COO

Board Of Directors



Mr. Pankaj Baliga



Mr. Pradeep Rane



Mr. K.M. Gaonkar



Mr. Jangoo Dalal



Mr. Bhanu Patel



Mr. Pradeep Pande



Started the first **SMT line set up** at Goa under Smartlink Networks Pvt. Ltd.



Incorporated **D-Link India as a Joint Venture** with D-Link Corporation-Taiwan



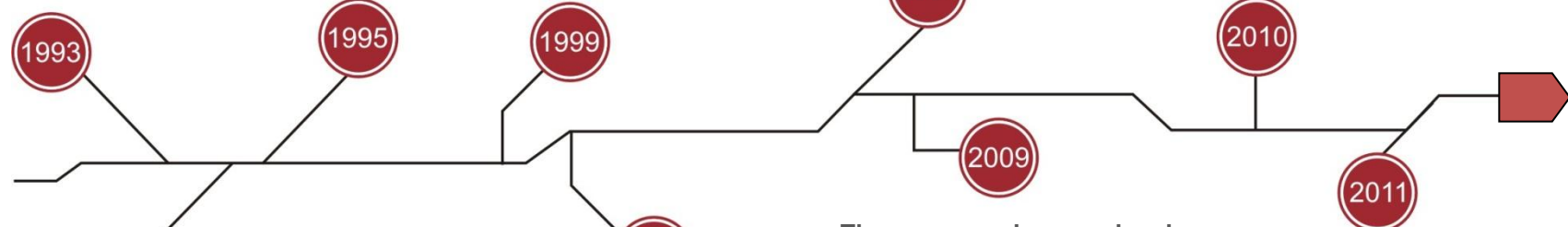
2nd manufacturing facility with high-speed SMT line commissioned in Goa. Structured Cabling products manufacturing and development initiated in Goa



Launched **DIGILINK** brand of Structured Cabling Products (Passive). And launched **DIGICARE**, a service support brand



Launched active networking range of products under **DIGISOL** Brand for Networking and Communication.



1993

1995

1998

1999

2001

2004

2009

2010

2011

Structured Cabling Products launched under D-Link brand in India



•Giant leap for the company as it got **listed on BSE and NSE.**

•3rd state of the art, world class manufacturing facility launched in Goa with high-speed SMT lines.



The company demerged and erstwhile D-Link (India) Ltd and was renamed as **Smartlink Network Systems Ltd.** which continued with Passive range of products under brand DIGILINK, as focused business, leaving active business of D-Link and D-Link brand business was spun off.



•Launched **DIGILITE**, a new brand in Motherboards. Transferred **DIGILINK**, the passive networking business under BTA (Business transfer agreement) to Schneider Electric (France).



Excellent **Support Services** across PAN India with technical Contact Centre Support

Pioneers in bringing IT Networking to India

Smartlink Technical Assistance Centre located at **Goa**

Over **two decades of experience** in Manufacturing, Sales , Marketing and Distribution in the IT Industry .
4 State-of-the-art plants at Goa

Company known for its **honesty, ethics, integrity** and respected by all its peers in the Industry

First company to start local manufacturing of IT Networking Products in India



OUR BRANDS

DIGISOL

With brand **DIGISOL**, we have set a new benchmark in the Converged Communication Systems space. We have developed a wide ranging product portfolio across the IT networking spectrum which include **Wireless LAN, Broadband Routing , Switching, IP & CCTV Surveillance and NAS.**

DIGILITE

With brand **DIGILITE**, we are once again geared up with providing the best in **Motherboard** and uber technology. A wide range of new product ranges are also being introduced under this brand. DIGILITE has recently introduced a varied range of **powerbank** products too.

DIGICARE
Service with Delight

Our services – **DIGICARE** is Committed towards delivering optimal customer support. Our technologically sound processes provide a hassle-free solution to meet customer needs at any given point of time.



DIGISOL

- Over 150+ product offerings and vast range
- Core Technical Expertise in the Networking Industry
- Nationwide Presence with Experienced Sales team
- Time tested and Loyal Exclusive Distributors across India
- Excellent Infrastructure with own Manufacturing plants
- Over two decades of Manufacturing Experience
- Excellent Service & Support through DIGICARE
- 24x7 Tech Call Support

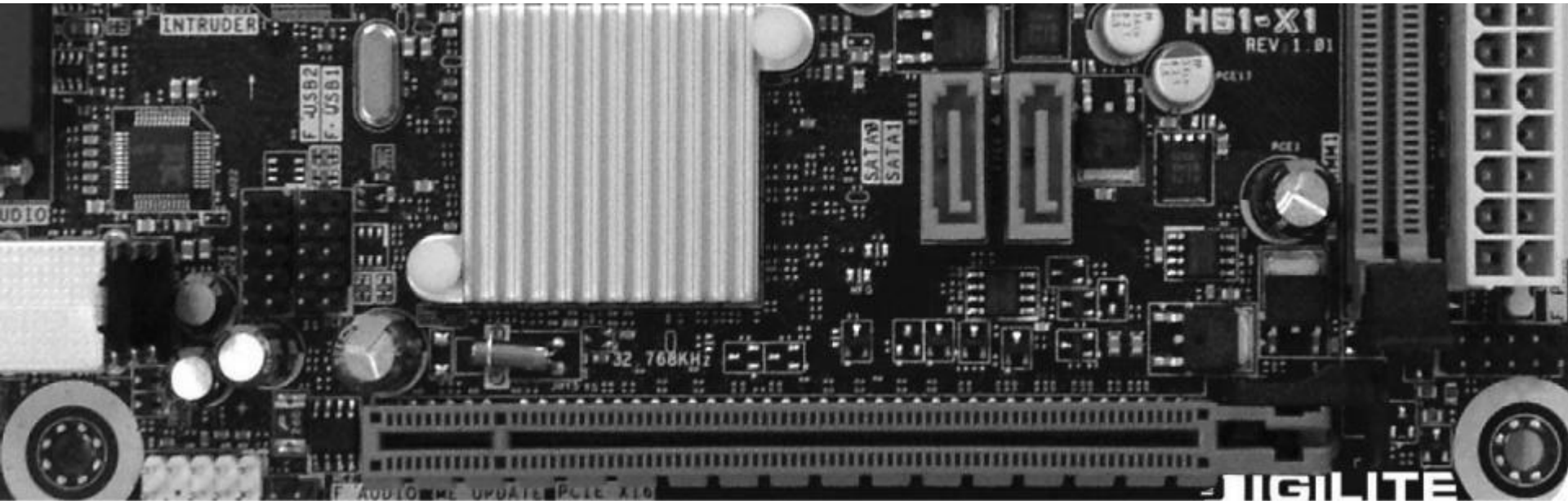
Wireless LAN

Broadband Routing

Switching Solutions

IP & CCTV Surveillance

NAS



DIGILITE

- Complete range of **Motherboards** with over 20+ Models launched
- Strong Technical & Experienced Sales Team Pan-India
- Very Good Channel reach and Channel Loyalty
- Excellent Product Quality
- Over 6,00,000+ Motherboards Sold within 2 years of inception
- Best Distribution Set-Up
- Local Manufacturing of Motherboards
- Over two decades of experience in Manufacturing
- Over 8 Million Motherboards Manufactured
- Excellent Service & Support by DIGICARE

DIGICARE - Our Service Brand

DIGICARE a **service division** of Smartlink Network Systems Ltd offers after-sale-services. DIGICARE offers first-rate integrated service and support, which consists of RMA centres , DIGICARE Technical Assistance Centre (DTAC) and Direct Service Department (DSD).

DIGICARE has evolved most efficient, skilled and professional state of service infrastructure. It has **61 RMA centers** Pan-India.



DIGICARE Technical Assistance Centre (DTAC) supports international and domestic customer support on voice, emails and chat with a wide range of technological skills including level 1, 2, 3 troubleshooting in LAN Adapters, Switches, Routers, Broadband, Wireless Security, Surveillance, Storage, 3G products etc...

OUR MANUFACTURING FACILITY & EMS



Smartlink has been instrumental and a driving force behind the successful launch & growth of many MNC brands in India

- ISO 9001 : 2008 and ISO 14001:2004 certified plants with 2 highly versatile SMT lines.
- 1,20,000 Sq.ft Production Shop Floor area with 2 SMT Lines
- World Class Manufacturing Setup with Dust proof & Humidity controlled environment.
- SMT setup with unique integration backed up by highly skilled Personnel

- Availability of Latest technology Equipments like- ICT, BGA Rework machines, X-ray machine,
- Process Capability of Manufacturing of RoHS Products.
- BAR Code Shop Floor Control system for flawless process engineering.
- Committed to delivering quality with speed

OUR TEAM

The Sales Regions

- 4 Regions , Service and Support

Supported by

- Nationwide Distribution network
- Strong Product Engineering
- Manufacturing
- Logistics

Corporate

- Channels & Alliances
- Administration & Legal
- Product Management
- Product Engineering
- Human Resources
- Marketing
- Finance



OUR REACH

- **10** Branch Offices in India
- DSD Service Support
- **62** Service & Support Centres
- Level 4 Support from Factory
- **STAC –24x7** Technical Assistance



Unique Distribution Setup

- 20+** Regional Distributors
- 180+** Stockist Partners
- 222+** System Integrators
- 5000+** Resellers

Our Presence

- Delhi
- Kolkata
- Ahmedabad
- Mumbai
- Pune
- Hyderabad
- Goa
- Bangalore
- Chennai
- Cochin

Awards & Recognitions

2013-2014 Awards



SMARTLINK
Fastest growing Indian IT company
VARINDIA Star Nite Awards 2013



DIGICARE
BEST POST SALES SERVICES
VARINDIA Star Nite Awards 2013



DIGICARE
Best Service Support Western India
VAR India WIITF Awards 2013



DIGISOL
Most Channel Friendly Networking Brand
NCN Awards 2013



DIGICARE
Editor's Choice Award:
Most Trustable Service Provider
NCN Awards Night 2013



DIGILITE
Editor's Choice Award:
Most Selling Motherboard Brand
NCN Awards Night 2013



DIGISOL
INNOVATIVE PRODUCT FOR SMEs
DG-NS5004 "CLOUD VAULT"
SME Channel Awards 2013



DIGILITE
Editors' Pick Motherboards Brand
Digital Terminal Awards 2012



MR. K. R. Naik
Evangelist of the year
VARINDIA Star Nite Special Awards 2013



DIGISOL
CRN Channel Champion
No.1 in Home Networking



SMARTLINK
Fastest growing Indian IT Company
Star Night Awards 2013

DIGICARE
Best post sales care service
Star Night Awards 2013



DIGISOL
Fastest growing Networking Brand
Infofriend Awards 2012

DIGISOL
Best Green Adaptation of the Year
Infofriend Awards 2012

DIGILITE
Best Upcoming Brand in Motherboard
Infofriend Awards 2012

DIGISOL
Most Channel Friendly Networking Brand
NCN Awards 2012



DIGILITE
Rising Star in Motherboard
NCN Awards 2012

DIGICARE
Most Stable Service Provider
NCN Awards 2012



THANK YOU

Toll Free : 1800-209-3444
Website : www.smartlink.co.in